



United Services  
for Children

40<sup>th</sup> ANNIVERSARY

Annual  
Report  
2015





# United Services for Children

**40<sup>th</sup> ANNIVERSARY**

## Welcome!

**M**ore than 40 years ago, a dedicated team of professionals and a small group of determined parents combined their efforts to bring needed services to children with disabilities in St. Charles County. Since its founding in 1975, United Services for Children has helped thousands of families navigate the unexpected challenges of having a child with special needs.

As we enter our fifth decade, United Services for Children is committed to continuing the necessary work of early intervention, pediatric therapy and development supports. We are driven by our mission to help every child reach their full potential, regardless of ability.

We invite you to watch us grow as we continue to identify the unmet needs of the families we serve and our greater community. Our Uncommon Grace Pediatric Therapy program added Aqua Therapy this year, in partnership with the Renaud Spirit Center in O'Fallon. Parents can also access Applied Behavior Analysis to help young learners with autism develop useful skills. We are proud to be able to offer these critical services.

The success of United Services would not be possible without the generous contributions of our donors, volunteers, public, private partners, and staff. Your gift is extremely important to our work!



*Denise Liebel*

Our behalf of every child at United Services, thank you for all that you do to ensure that children receive what they need to achieve their full potential!

I would like to invite you to connect with US throughout the year. Join us for a tour or an upcoming special event! It's good to see our friends!

Warm regards,

Denise Liebel  
President and CEO  
United Services for Children

## United Services for Children

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President & CEO

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Jeanne Palombo,  
VP of Resource Development

Ann Neuner,  
Director of Educational Services

Leslie Tucker,  
Director of Therapy Services

Melissa Feldhaus,  
Controller

Diane Wolferding,  
Development Director

Raymond Castile,  
Marketing Director

# Financial Report

For Fiscal Year Ended June 30, 2015

## ASSETS

Cash	\$ 3,041,494
Investments	\$ 1,097,957
Accounts Receivable	\$ 268,366
Other Assets	\$ 402,370
Fixed Assets	\$ 2,852,796
Non Current Assets	\$ 187,347
<b>TOTAL ASSETS</b>	<b>\$ 7,850,330</b>

## LIABILITIES

Bonds Payable (1 year)	\$ 0
Accounts Payable	\$ 104,133
Accrued Expenses	\$ 401,997
Long Term Bonds	\$ 0
<b>TOTAL LIABILITIES</b>	<b>\$ 506,130</b>

## NET ASSETS

Unrestricted	\$ 6,038,631
Unrestricted Board Designated	\$ 1,147,985
Temporarily Restricted	\$ 157,584

**TOTAL LIABILITIES AND NET ASSETS** **\$ 7,850,330**

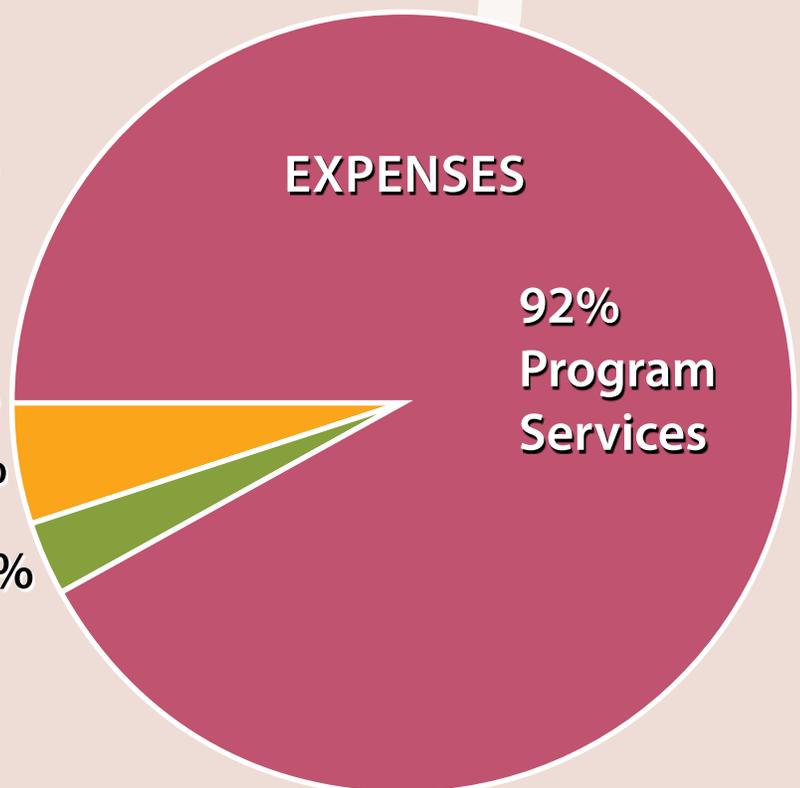
## FUNDING SOURCES

School District Contracts	\$5,138,671
Program Fees	\$1,252,296
DDRB	\$ 777,056
CCRB	\$ 96,845
United Way	\$ 327,328
Donations/Grants	\$ 428,589
Other	\$ 890,296
<b>TOTAL REVENUE</b>	<b>\$8,911,081</b>

## EXPENSES

Program Services	\$6,950,584
Management and General	\$ 345,452
Fundraising	\$ 239,267
<b>TOTAL EXPENSES</b>	<b>\$7,535,303</b>

Management & General 5%  
Fundraising 3%



# The Endowment for United Services for Children

Each of us knows the value of saving for our future and preparing for those unexpected emergency needs. This is especially true in the not-for-profit world. The volatility of the economy, uncertainty of raising new, additional donations and even continued support from traditional funding streams can make it difficult to adequately budget for unforeseen expenditures that seem to happen at the most inconvenient times.

Just as our personal "rainy day" funds can carry us through economic hardships, the Endowment for United Services has been created to provide the agency with the security of knowing that, whatever comes, we will be able to continue providing quality programs to the children in our care.

For more than 10 years, generous and thoughtful donors have supported the Endowment for United Services

by contributing life insurance policies, naming the Endowment as a beneficiary in their estate plans, or through cash contributions. The Board of Directors is tasked in making sure that these gifts are invested wisely and will generate a dividend, which in turn will provide the agency with financial assistance if the need arises. To date, more than \$1 million in donations, along with another \$1 million in promised gifts, have put the Endowment on a good path toward ensuring United Services for Children will always be able to meet our future needs.

We hope you might consider making a gift of cash, appreciated stock or life insurance. Today's donations will be invested to reap the dividends for tomorrow's generations, who can rest assured knowing the Endowment has the ability to meet their "rainy day" needs for years to come.

## ENDOWMENT BOARD OF DIRECTORS

Gary Shaw, President

Tom Wooten, Vice President

Brian Hollander, Secretary

Dan Borgmeyer

Kathryn Dudley

Frank Dyer

Lesa Johnson

Allen Roche

Keith Stone



*Jeanne Palombo, United Services VP of Resource Development, with her daughter Trish Lovan and grandsons Sam and Oliver.*

# Shape her future!

Your tax credit donation can help children of all abilities reach their full potential.

The Neighborhood Assistance Program (NAP) has given United Services for Children the opportunity to offer NAP tax credits to eligible donors. You can receive a 50% tax credit on your donation. Contact Development Director Diane Wolferding at 636-926-2700 for a tax credit application.



United Services for Children has been approved by the Department of Economic Development through the Missouri Neighborhood Assistance Program (NAP) to make state tax credits available to any eligible person, firm or corporation in business in the State of Missouri.

The NAP credits allow the qualified donor to subtract 50 percent of their total contribution from state taxes owed. A contribution of cash, stocks, bonds, or gift-in-kind (subject to proper documentation) is eligible for NAP credits.

NAP credits may be used to offset the annual tax on gross premium receipts of insurance companies, corporation franchise tax, financial institution tax, gross receipts tax and individual income taxes. Tax credits are limited and will be offered on a first-come, first-served basis.

This is a wonderful opportunity to help support the programs of United Services for Children and to get a real tax savings in the process. We encourage donors to talk with their tax advisors for eligibility.

Once a business or individual makes a contribution to United Services for Children, donors need to:

1. Complete a Tax Credit Application form. This must be done within 12 months of the date of the contribution.
2. Submit this form to United Services for Children, Attention: Diane Wolferding, Development Director.

United Services endorses the application and submits it to the Department of Economic Development. After approximately four to six weeks, the donor will receive notification of approval from the Department of Economic Development. The donor then submits a MO-TC tax form with their annual income tax return to receive the tax credits.

If you are interested in this opportunity, please contact Diane Wolferding at 636.926.2700, ext. 101, to make sure credits are still available.

## NAP Tax Credit Highlights

50 percent of total contribution is eligible for state tax credits.

Any person, firm or corporation in business in the State of Missouri is eligible to receive credits, such as:

- Corporations
- Sole Proprietors
- Farm Operations
- Individuals receiving income from rental property or royalties
- Small Business Corporations (S-Corps)
- Partnerships
- Financial Institutions
- Insurance Companies
- Limited Liability Corporations

Credits may be used during the calendar year in which the contribution was made, or up to an additional five tax years. Any credits not used in one tax year, may roll over for the next tax year up to the five-year maximum.

# Best Friends Forever



Some people look at Addi and see a girl who cannot speak or walk without help. But Brooke looks at Addi and sees her best friend.

Brooke hops into a toy shopping cart, giving it weight so Addi can push it. "Head up, Addi," Brooke says as Addi's head slumps backward like a rag doll. Brooke tickles Addi's neck. Addi pulls her head erect, eyes wide, and grins at Brooke. "Oh, Addi," Brooke says.

Brooke Lavigne, 4, is eight months younger than Addison Limbaugh, who will turn 5 in December. But Brooke is the one who takes the lead, holding Addison's hand as they coast down a slide, guiding her onto the school bus, or coaxing her to use her walker as they stroll down the hall at United Services for Children in St. Peters, where the girls share the same preschool classroom.

Addi communicates with Brooke through facial expressions, hugs and hand holding. Addi's mother, Jamie

Limbaugh, of Wright City, said her daughter was diagnosed with epilepsy, but that does not explain her inability to walk or talk. She has cognitive delays and an undiagnosed seizure disorder that has doctors stumped. They are hoping genetic testing will eventually pinpoint the cause of Addi's disabilities.

Before Addi enrolled at United Services in April 2013, doctors told her family that she should not be around other children. Addi's immune system is compromised, so she could catch pneumonia easily, doctors said.

Through the Missouri First Steps program, Addi was already

receiving therapy from United Services staff. Jamie thought it would make sense to continue her treatment by enrolling her in United Services preschool. At the time, Addison was feeding through a gastronomy tube.

"Most schools would have put her in a baby classroom and kept her separated from kids her own age," Jamie



said. "They would be afraid she would get hurt. Other schools could not deal with things like her G-tube or the fact she takes medicine during the day."

Addison is making strides, physically and socially. She has learned to crawl on her own and walk with assistance. She is spoon-feeding herself. But it is her social progress that has touched the hearts of the adults around her.

"Before, she would sit in a corner and play by herself. She never really cared what anybody else was doing," Jamie said. "Now she will crawl across the room to be with the other kids and play with them."

Addison receives support from all of her classmates, but she has formed a special bond with Brooke, who does not have disabilities. The two girls act like sisters. Brooke calls her friend, "My Addi," and advocates for her when Addi is tired or unhappy.

Tara Lavigne, Brooke's mother, said her daughter talks about Addi all the time. Brooke shows Addi how to do everyday activities, like playing with toys. She makes sure Addi is safe, holding her hand and staying by her side. The girls' teachers let Brooke serve as a motivator in helping Addi learn to walk.

Brooke will stand a few paces in front of Addi and encourage her to use her walker to come forward and meet her. Sometimes a teacher will hold Addi's right hand while Brooke holds Addi's left hand, helping Addi walk down the hall without using a walker.

When Addi grows weary of therapy, Brooke steps in to inform the adults that her friend has had enough. "Addi's tired," she says.

When Addi is sad, Brooke is often the only person who can cheer her up.

"One morning, Addison was upset and crying, and no one knew why," Tara said. "Brooke got on the floor and started talking to her. Addi stopped crying and started smiling. Then she was fine."

Because Addi does not have a definitive diagnosis, Jamie does not know what the future holds. But she hopes her daughter will continue growing stronger and learn to talk.



# Services for all abilities

United Services for Children is a nonprofit organization operating a developmental learning and pediatric therapy center in St. Peters.

Our certified teachers and therapists serve 1,000 children per year. We emphasize an inclusive classroom environment in which children with disabilities and typically developing children learn and play together. Take a look at the many ways we help children of all abilities reach their full potential.

## Early Intervention Services

*Serving children ages 18 months through 3 years old.*

For children with a developmental delay or disability, early intervention is the key to success. Early Intervention services include developmental, speech, occupational and physical therapies. This program centers around our Early Intervention groups, designed to introduce children to the idea of coming to school and interacting with other children—the first steps to success in school.



## Early Childhood Programs

*6 weeks–5 years old*

### Infant and Toddler

*6 weeks through 2 years*

We provide full-time programming for infants and toddlers. Our highly trained and certified staff provide a nurturing, safe, inclusive environment where babies and toddlers learn and grow.

## Early Childhood Education and Special Education

*3–5 years old*

Available in full-day, half-day, and three-hour programming options. We create a developmentally stimulating environment designed to build skills that help children of all abilities prepare for kindergarten and beyond.

Professional teachers and therapists engage children in activities that prepare them physically, emotionally, socially and intellectually.

## Therapy Services

*2–5 years old*

**Occupational Therapists** work on fine motor and sensory skills to help each child learn how to become successful in their “occupation”—the occupation of learning and playing! Therapists help children learn to participate as fully as possible in classroom activities, teaching them how to adapt to playing with others, and how to transition from one activity to the next.



**Physical Therapists** concentrate on improving gross and fine motor skills, balance and coordination, and strength and endurance. Our physical therapists help children learn to walk, run, play and jump.

**Speech Therapists** assist children in learning how to communicate. They can work with our youngest clients even before speech becomes an issue, focusing on challenges like difficulty feeding or swallowing. It is about understanding and communicating at very basic levels, helping children grow and develop in ways comparable to their typically developing peers.

### **Family Support Program**

*Serving all families.*

United Services provides support to children, parents and siblings in a variety of ways. Three times a year, we offer “Early Childhood Parenting Made Fun,” a three-week Love and Logic course on parenting skills.



SIBSHOP is a sibling support group for kids who have a brother or sister with a disability. The group meets once a month and gives children the opportunity to share their feelings in a safe and protected environment.

We also offer resource and referral information, parent library resources, and other forms of family support.

These activities help integrate families into our program, and ensure they feel welcome and informed.

### **Uncommon Grace Pediatric Therapy**

*Birth through 8 years*

Uncommon Grace Pediatric Therapy is an expanded outpatient program that provides physical therapy, occupational therapy, speech and language therapy, feeding therapy and—new this year—aquatic therapy.

Uncommon Grace accepts Medicaid and most major insurance carriers.

Uncommon Grace therapists help children overcome challenges related to disabilities, injuries, sensory issues, gross motor skills development, language, socialization and more. Therapy is available in individual and group settings.



# Donors (FY2014–15)

\* signifies partial or entire gift to Endowment

## \$100—\$499

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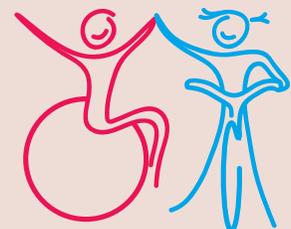
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Tom and Linda Mengel  
TJ Wies Contracting






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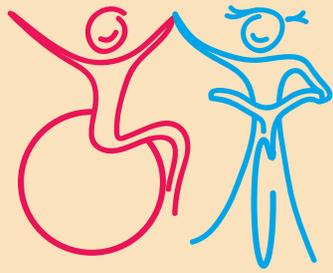
**Pediatric Therapy and  
Developmental Learning Center**

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St. Peters, MO 63376

**636-926-2700**

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**Preparing children of all abilities  
to reach their full potential.**

